1 IN THE UNITED STATES DISTRICT COURT 2 FOR THE EASTERN DISTRICT OF TEXAS 3 MARSHALL DIVISION 4 VERSATA SOFTWARE, INC.,)(5 ET AL.) (CIVIL DOCKET NO. 6) (2:07-CV-153-CE 7 VS.) (MARSHALL, TEXAS 8) (SAP AMERICA, INC.,) (APRIL 25, 2011 10 ET AL.) (1:30 P.M. 11 PRETRIAL HEARING 12 BEFORE THE HONORABLE JUDGE CHAD EVERINGHAM 13 UNITED STATES MAGISTRATE JUDGE 14 APPEARANCES: 15 16 17 FOR THE PLAINTIFF: (See attached sign-in sheet.) 18 19 FOR THE DEFENDANTS: (See attached sign-in sheet.) 20 21 COURT REPORTER: MS. SHELLY HOLMES, CSR Deputy Official Court Reporter 22 2593 Myrtle Road Diana, Texas 75640 (903) 663-5082 23 2.4 25 (Proceedings recorded by mechanical stenography,

transcript produced on a CAT system.)

1 LAW CLERK: All rise. 2 THE COURT: Please be seated. We have a pretrial conference in Versata 3 4 against SAP. It's Case 2:07-CV-153. 5 What says the plaintiff? MR. COLE: The plaintiff is ready, Your 6 7 Honor. THE COURT: For the defendant? 8 MR. MELSHEIMER: May it please the Court, 9 10 we're ready, Your Honor. THE COURT: All right. We've got jury 11 12 selection set for the 29th. You are going to have 13 30 minutes a side for voir dire. You can take up to 14 five minutes of that for the purpose of making an 15 opening statement-style presentation on what you think 16 the evidence is going to show and to introduce the folks 17 at your table and your client representatives. 18 Avoid argument during that time and stick to -- use the -- or use the rest of your time for 19 20 gathering information. 21 We'll do opening statements on the 9th. 22 We'll start at 8:30. You're going to get 30 minutes a 23 side for opening statements. 24 We're going to take up motions in limine

today. An order in limine is not a definitive ruling on

1 the admissibility of the evidence. It's an order that

- 2 you approach the bench before you launch into something
- 3 that's covered by an order in limine.
- 4 Y'all have both heard the speil on
- 5 testifying experts.
- 6 My inclination is, to the extent I can, I'm
- 7 going to rule on your motions to exclude on the papers
- 8 that are submitted. If I need to hear arguments on
- 9 anything, I'll hear them at 3:00 o'clock on the 6th, the
- 10 afternoon before we start.
- 11 With that, the first motion in limine I've
- 12 got that is contested is the plaintiff's 17; is that
- 13 correct?
- MR. BAXTER: Your Honor, excuse me. I don't
- 15 mean to interrupt, but --
- THE COURT: Yes?
- MR. BAXTER: -- before we get too far down
- 18 that road, do you know when we might get the jury list
- 19 and the questionnaires?
- 20 THE COURT: I think it will be ready
- 21 Tuesday, Tuesday afternoon.
- MR. BAXTER: Thank you, Your Honor.
- 23 THE COURT: 17 is the first one that is
- 24 contested, as I understand it; is that right?
- MR. KNEUPPER: Yes, Your Honor.

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1
                 THE COURT: All right. That's denied.
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                 No. 18 is granted in part and denied in
     part. It's granted, as I understand it, SAP is going to
 3
 4
     avoid referencing alcohol consumption; is that
     correct --
 5
 6
                 MR. MELSHEIMER: Yes, Your Honor.
 7
                 THE COURT: -- on No. 18? All right.
 8
                 MR. MELSHEIMER: Yes, sir.
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                 THE COURT: It's granted to that extent.
     It's denied otherwise.
10
11
                 19 is denied.
                 20 is denied.
12
13
                 21 is granted.
14
                 22 is denied.
                 23 is denied.
15
                 24 is denied.
16
17
                 25, I'm inclined to allow in evidence that's
     related to the consulting organization, not -- and
18
     otherwise grant the motion in limine with respect to 25.
19
20
                 26, I believe, is granted by agreement.
21
                 27, supplemental motions in limine are
22
     granted.
23
                 28 is granted.
24
                 29 is granted.
                 30 is granted.
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                 31 will be carried. I'll take -- take that
2
     up with respect to the exclusion motion related to
     Mercer and Wagner.
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4
                 32 is granted.
5
                 33 is granted.
                 34 is granted.
6
7
                 35 will be carried. I will address that
8
     when I take up the motion to strike the rebuttal expert
9
     report.
10
                 36 is granted.
11
                 37 is carried, and I'll take that up when I
12
     take up the motion to strike the reports of Becker and
13
     Wagner.
14
                 38 is denied.
                 That concludes Versata's motions.
15
16
                 MR. MELSHEIMER: Your Honor, can I just ask
17
     a question or is --
18
                 THE COURT: Yes.
19
                 MR. MELSHEIMER: -- is it better to wait?
20
                 THE COURT: If you have to -- if it's
21
     related to the motions in limine, you can ask it.
22
                 MR. MELSHEIMER: May it please the Court.
23
                 Your Honor, I didn't understand the Court's
24
     ruling with respect to No. 25 on the -- the Howard
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Thompson e-mail. The Court said it was granted in part

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1
    and denied in part, and I just didn't understand the
2
    Court's --
                 THE COURT: Well, I'm going to take a look
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    at the e-mail. There's a portion of it that relates to
4
5
    Versata as being nothing -- or Trilogy, rather, as being
6
     nothing more than a consulting organization; is that
7
     correct?
8
                MR. MELSHEIMER: I have the e-mail here,
9
     yes, Your Honor.
10
                 THE COURT: Okay. And I was inclined to
11
     allow that evidence in and otherwise order that you
     redact the balance of it that was requested. I think
12
13
     that was the alternative that you had proposed; is that
14
    correct?
                 MR. MELSHEIMER: Yes, Your Honor, I guess
15
    what we'll do is there -- there may be some dispute
16
17
     about the -- what is being redacted, but I'll consult
    with the other side.
18
19
                 THE COURT: Well, try to work it out.
20
                MR. MELSHEIMER: Yes, sir.
21
                 THE COURT: If you can't -- can't work it
22
    out, I'll rule on it --
23
                 MR. MELSHEIMER: Thank you.
24
                 THE COURT: -- okay?
25
                 All right. With respect to SAP's motions,
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1 it's my understanding that 5, 11, 15, 16, 17, 18, 19,
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- 2 20, 21, and 22 are agreed.
- 3 Is that correct, Mr. Cole?
- 4 MR. COLE: I believe that's right. We may
- 5 have a couple of additional agreements.
- 6 THE COURT: All right. Those are granted.
- 7 No. 1 will be carried, and I'll give you a
- 8 written ruling on the motion to -- SAP's Motion to
- 9 Exclude.
- No. 2 is also carried.
- 3 is granted in part and denied in part.
- 12 It's denied with respect to any evidence focused on
- 13 copying.
- No. 4 is also carried. I'll take that up
- 15 with the motion to exclude.
- 6 was withdrawn.
- 7 is denied.
- 18 8 is denied.
- 9 is denied. It's my understanding with
- 20 respect to 9 that you're limiting those theories,
- 21 Mr. Cole, to arguments related to the design-around; is
- 22 that correct?
- MR. POLLINGER: That's correct, Your Honor.
- 24 THE COURT: All right. That's how it needs
- 25 to be characterized, then, all right?

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1
                MR. POLLINGER: Okay. Thank you, Your
    Honor.
2
3
                 THE COURT: No. 10 is denied -- excuse me,
4
    was withdrawn.
5
                12 is denied.
                 13 and 14 were agreed.
6
7
                 23 is denied.
                 Any question about the rulings on the
8
    motions in limine from the plaintiff?
9
10
                MR. COLE: No, Your Honor.
                 THE COURT: Any additional from the
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12
    defendant?
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                 MR. MELSHEIMER: No, Your Honor.
14
                 THE COURT: All right. Other than motions
15
    to exclude, what else do we need to do as far as
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    pretrial is concerned today?
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                 MR. COLE: The parties have exhibit
18
    objections, but they believe they can narrow those to
     almost nothing, if not nothing.
19
20
                 THE COURT: Well, give me an update when we
     pick the jury, and if there's a need to work even beyond
21
     5:00 o'clock on the 6th, then I'll -- we'll take them up
22
23
    then before we roll out on Monday.
24
                 MR. COLE: Thank you, Your Honor.
                 THE COURT: Yes, sir?
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MR. BAXTER: Yes.

- 18 MR. MELSHEIMER: Thank you, Your Honor.
- 19 THE COURT: Close of business Thursday.
- MR. MELSHEIMER: Thank you, Your Honor.
- 21 THE COURT: All right. Right now, y'all are
- 22 going to be the first jury selected. So we will start
- 23 at 9:00 o'clock.

Thursday of this week.

- We're going to pick down here. I'm going to
- 25 seat an eight-person jury. You'll get four strikes a

- 2 to select the jury in here. You're -- you're going to
- 3 be facing some over here, some back there, and some over
- 4 there, so keep the folks that are involved in jury
- 5 selection to a minimum --
- 6 MR. MELSHEIMER: Okay.
- 7 THE COURT: -- because there won't be a
- 8 whole lot of extra seating in the courtroom.
- 9 MR. MELSHEIMER: Thank you, Your Honor.
- 10 THE COURT: Anything else other than motion
- 11 to exclude that we can deal with from the defendant's
- 12 side?
- 13 MR. MELSHEIMER: Your Honor, I had this
- 14 whole presentation of the Daubert motions, but I'm
- 15 just -- I'm just -- you're just not interested in
- 16 hearing it today. So I guess we're just --
- 17 THE COURT: Well --
- 18 MR. MELSHEIMER: Your Honor, we have nothing
- 19 else, I don't think.
- THE COURT: All right. We'll see y'all on
- 21 Friday.
- 22 MR. POLLINGER: Thank you, Your Honor.
- MR. COLE: Thank you, Your Honor.
- 24 LAW CLERK: All rise.
- 25 (Hearing concluded.)

CERTIFICATION I HEREBY CERTIFY that the foregoing is a true and correct transcript from the stenographic notes of the proceedings in the above-entitled matter to the best of my ability. SHELLY HOLMES Date Deputy Official Reporter State of Texas No.: 7804 Expiration Date: 12/31/12